

Request for Board of Commissioners' Action

From: County Administrator, Faye Hughes Date: May 16, 2018

Subject: Dump Truck proposal Item Number: VIII-C

For about two years now there has been an ongoing debate concerning the need for dump trucks at the Road Department. I have been in touch with Mr. Mark Thomas, who I believe Commissioner Parrish and Rowe may have met in Savannah. Mr. Thomas is the Mack Dealer in Tallahassee, Florida. His company has a lease program that leases or lease/purchases trucks to government entities.

We discussed their one year lease program. He has not given me definite numbers on the lease program, so I am a little hesitant to disclose those numbers in public right now. He did say they have no new trucks available right now.

They do, however; have two trucks that are coming back to them from Liberty County, FL after one year with less than 30,000 miles on them. They are fully equipped, ready to be operated. There are pictures attached. The trucks look new.

Also attached is the lease/purchase proposal for the two 2017 Mack Dump Trucks available by June 15, 2018. The purchase price is \$137,000 each. The lease purchase is for 5 years at an annual payment of \$60,206.20 per year total at the end of 5 years \$301,031. If we bought the trucks straight out the savings would be \$27,000.

If the Board were to choose to wait on trucks to be built, Mr. Thomas said it would take several months to get the bodies put on the trucks once they got the trucks themselves.

To lease the trucks a resolution would need to be adopted.

Motion made by _____

Second made by _____

Any discussion: _____

Votes _____ yes _____ no

Motion carried/ failed

LEASE FINANCING PROPOSAL



Lessee
Cook County, GA

Vendor
Capital Truck

Proposal Date:	May 16, 2018
Equipment Description:	2- 2017 Mack Dump Trucks
Commencement Date:	June 15, 2018
<u>Option 1</u>	
Equipment Cost:	\$274,000
Lessee Down Payment:	
Amount Financed:	\$274,000
Lease Term:	5 Years
First Payment Date:	9/15/2018
Payment Frequency:	Annual
Lease Rate:	4.33%
Payment Amount:	\$60,206.20
Payment Factor:	0.21973

Qualifications:

- Pricing:** This is a lease proposal for the payment stream(s) indicated above. If any of the information identified above are not correct, please advise us so that we can determine if a new proposal is required. Other important elements of this proposal are:
 - Rate Expiration:** Signing this proposal does not in itself lock in your rate. This lease must be credit approved, contracts properly signed, and the lease funded by Leasing 2 within thirty days from the date of this proposal to protect the rates quoted.
 - Closing Costs:** There will be no up-front costs of any kind charged by Lessor including closing costs, points, administrative costs, etc. Your attorney may charge you to review the lease documents and complete the opinion letter required with our lease documentation.
 - Fixed Rates:** Rates for ten (10) years and under are fixed for the entire term. Terms over ten (10) years have a rate adjustment after five (5) and ten (10) years to the then current interest rate.
- Type of Lease:** This is a lease-purchase type of financing. After all the lease payments are made, Lessee will own the equipment without further cost.
- Financial Reporting:** All city, county and tax districts (including fire districts) will be expected to provide GAAP audited financial reports. All non-profit corporations (vfd's) will be expected to provide IRS 990 federal tax returns. If you do not maintain these types of financial reports, please contact us to discuss.
- Vendor Payable / Escrow Account (where applicable):** In the event that the truck(s) and/or equipment are not ready to be delivered, proceeds of this lease will be held in a vendor payable account until delivery/acceptance. This is a non-interest bearing account to Lessee.
- Credit Approval and Documentation:** This is a proposal only, and does not represent a commitment to lease. This financing is subject to credit review and approval and execution of mutually acceptable documentation, including the opinion of lessee's counsel opining that the agreement is legal, valid and binding, and qualified as a tax exempt obligation under the tax reform act of 1986 as amended.

Lessor: **Leasing 2, Inc.**
Contact: **Rick Carney**
Phone: 800-287-5155 x16
Date: May 16, 2018
Email: rcarney@leasing2.com
Web: www.leasing2.com

REQUEST TO PROCEED:

When you are ready to proceed with Leasing 2 towards finalizing this lease financing arrangement, please indicate so by signing below and completing the requested information. We will immediately email you our application. Thank you for your confidence and consideration.

Proposal date: May 16, 2018

Option Chosen: _____ (where applicable)

Upcoming Governing Body meeting date for lease approval: _____

Cook County, GA

Name of Lessee

Authorized Signature

Date

Printed Name Of Authorized Signature

Title

Contact Name (If Different Than
Authorized Signature)

Contact Phone

Contact E-Mail Address

Last month of your budget year?

*Please complete the above information and **fax or email** all pages of the proposal to
813-258-9333 / rcarney@leasing2.com*

**** Important: A Resolution will be required with the lease contract ****

**In the event that you require board action to sign this proposal,
please call us so that we may forward the preferred form for the meeting.**

LIBERTY

MACK TRUCKS, INC
7000 ALBURTIS RD
MACUNGIE, PA 18062

PAGE 1

DEALER...: C675

VEHICLE I.D. NBR: 1M2AX13C4HM038598

GVWR: 64000

DEALER

INVOICE NUMBER...: 0631246

ORDER NO: 054421

INVOICE DATE....: 09/25/2016

CUSTOMER:

SOLD TO.: CAPITAL TRUCK, INC.

COUNTY

4740 BLOUNSTSTOWN HWY

TALLAHASSEE

FL 32304-2772

DISPATCH DATE...: 09/24/2016

OPERATING CO....: SOUTHEAST

POSTMARK DATE...: 06/24/2016

MAJOR COMPONENT	DESCRIPTION	DEALER LIST	DEALER NET
MODEL:	2017 GU813	CHASSIS \$ 200,944	\$ 130,614
		OPTIONS \$ 28,639	\$ 18,615
ENGINE:	MP7-405M MACK 405 @ 1500-1900 RPM (PEAK) 2100 RPM (GOVERNED)		
	SERIAL NUMBER: MP7-405M 0587223		
TRANSMISSION:	T310M 10 SP-MACK		
FRONT AXLE:	FXL20 20000 LB-MACK 9100KG		
REAR AXLE:	S440 44000LB-MACK 20000KG		
SUSPENSION:	20,000 LB. HD TAPERLEAF 9,100 KG		
FET GVWR:			
TOTAL:		\$ 229,583	\$ 149,229
FREIGHT:			\$ 2,100
OPTIONS NOT SUBJECT TO DEALER NET DISCOUNT:			\$ 0
SALES ASSISTANCE 1	XRSA		
PRICE ADJUSTMENT:			\$ 0

MACK FINANCIAL SERVICES

P.O. BOX 26131

GREENSBORO

NC 27402

TOTAL DEALER COST DUE:

NOTE: CLAIMS FOR COMPONENT PRICING CREDIT MUST BE RECEIVED BY TRUCK PRICING
WITHIN 60 DAYS TO RECEIVE CONSIDERATION.

Date Printed: 9/27/2016

MACK TRUCKS, INC		PAGE 2
INVOICE NBR: 0631246		
SERIAL NBR: 038598	MODEL: GU813	DEALER: C675
OPTION	SPECIFICATIONS	LIST
CODE		PRICE
ORDER/CUSTOMER/VEHICLE INFO		
PC1-0028 Product Class 28		0
PT1-0007 CML 64R GU7/GU8		0
PB1-017A 2008-10-07		0
002-1421 GU813 R MACKTRAQ 2017A		200,944
505-0011 ALL 50 STATES		0
APP-0001 CLASS A HIGHWAY		0
CAR-0090 90000 LB (41000 KG) GCW/GVW		0
005-1790 DUMP On Hwy		0
M44-0010 WELL MAINTAINED SURFACED ROADS >95% DRIVING DISTANCE		0
US0-0010 "MBOC"BACK OFFICE PROCESS (PROBUILDER)		0
BVS/FRT AXLE/SALES PACKAGES		
PK4-0000 W/O MHD CONFIG PACKAGE		STD
PK5-0000 W/O TRUCK CONFIG PACKAGE		STD
PK8-0020 STANDARD 2; HHS EMISSIONS, RH BBOX, STD AIR, 66,88 OR 111 LH		0
A19-2017 2017 MODEL YEAR		0
DLW-0001 "PASS-THROUGH/QUICK DELIVERY SPEC"		0
012-0000 NO SALES PROGRAM AVAILABLE		0
ENGINE/TRANSMISSION/CLUTCH		
100-1646 MP7-405M MACK 405 @ 1500-1900 RPM (PEAK) 2100 RPM (GOVERNED)		2,650
PKE-0000 WITHOUT PACKAGE		STD
136-1311 T310M 10 SP-MACK		4,107-
133-5603 EATON ADVANTAGE SOLO 9-SPRING,2PLATE 15.5" CERAMIC 6 PADDLES		93
EXHAUST/EMISSIONS		
130-5102 NO MUFFLER, SINGLE (R/S) VERT EXH CAB MOUNTED, LOWER VENTURI		494
010-0021 SINGLE HEAT SHEILD		31
B60-0005 FURNISH BF STAINLESS STEEL HEAT SHIELD FOR FRAME MTD MACK CA		336
ORDER/CUSTOMER/VEHICLE INFO		
132-1226 12V135A DELCO 35SI (135 AMP)		201
124-0008 SILICONE HOSES, SPRING CLMPS ON RAD/HRT, 1/4 TURN BALL VALVE		418
131-1212 12 V GEAR REDUCTION (105 PRD)		91
419-1000 FURNISH COVER/CAP RETAINER FOR OIL FILL, RAD.OVERFLOW TANK,		45
TRANSMISSION EQUIPMENT		
335-0002 CLUTCH PEDAL, RUBBER PAD		0
463-0001 AIR ASSISTED CABLE		733

Date Printed: 9/27/2016

MACK TRUCKS, INC

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INVOICE NBR: 0631246

SERIAL NBR: 038598

MODEL: GU813

DEALER: C675

OPTION CODE	SPECIFICATIONS	LIST PRICE
TRANSMISSION EQUIPMENT		
849-0102	REMOTE LUBE FTGS:CLUTCH REL. BRG & BOTH CROSS-SHAFTS;MTD UND	99
M05-0000	W/O TRANS SHIFT MODE POINTS	0
139-0019	MACK T200/T300 SERIES TRANS. WITH INTERNAL COOLER PUMP	190
138-0001	FLYWHEEL & TRANSMISSION HSG (MACK ENG W/ MACK TRANS ONLY)	29
M20-0000	WITHOUT	0
CAB (A THRU G)		
362-9000	SMOKED-FULL WIDTH OF HOOD MTD BEH.BULLDOG W/4 MTG ATTACHMENT	293
C0D-0001	WITH CAB CLEANOUT	90
997-0001	CUSTOMER GUARANTEED WEIGHT, MUST BE CERTIFIED WEIGHT	0
164-0001	FURN (2) EXTRA DASH MTD ROCKER SW FOR HOOK-UP OF LOCAL INSTA	31
209-0005	FENDER EXT. W/ 18-23 FR AXLE	206
576-0008	RED FLOOR LIGHTING W/SWITCH PLUS (4) DOME LAMPS W/SWITCHES	203
786-0007	5LB (ABC RATED/AMEREX) MOUNTED BETWEEN LH SEAT BASE & DOOR;	130
833-0044	STANDARD PKG + ENGINE OIL TEMP TRANSM OIL TEMP, EXH PYRO , A	148
215-0001	REAR AXLE GAUGE(S)	179
492-0000	W/O ANY GEAR SHIFT OPTIONS	0
145-0007	TINTED WINDSHIELD & SIDES W/50% TRANSMITTANCE GRAY TINTED RE	34
B70-0002	BRIGHT FINISH GRILLE	31
400-0018	GRILL MTD BRIGHT FINISH BARS W/ BRIGHT FINISH SURROUND,	303
173-1002	BLEND AIR HVAC W/"ATC" TEMP REGULATION	159
CAB (H THRU R)		
312-0010	TRUCKLITE CHROME BULLET LED TYPE (SET OF 5) N/A W/ ROOF FA	148
C0I-0001	MEMO AREA & CLIP	0
004-2102	PEDIGREE SANDSTONE	575
152-2102	BULLDOG-HEATED BR FIN	205
153-9008	FURNISH 8" HEATED CONVEX BRIGHT FINISH MIRROR LH & RH	66
415-0000	W/O HEADER CONSOLE COMPARTMENT OPTION	0
471-0001	RECT CONVEX ABOVE RH DOOR WINDOW (GU4#12-08-100)	45
166-0001	5 WAY BINDING POST (FOR CB) DASH MOUNTED	25
203-0009	MIRROR MOUNTED ANTENNA FOR CB-RADIO, LEFT, AERIAL	75
432-0002	STRAP TYPE (TOP OF DASH)	0
641-0002	AUTO SHUTOFF FOR ENTERTAINMENT RADIO SYSTEM WHEN VEHICLE REV	93
784-0005	EMERGENCY REFLECTOR KIT MTD PARALLEL & CENTERED AGAINST BO	53
CAB (S THRU Z)		
157-9001	STAINLESS STEEL;DIETER'S #149QS511M;FOR USE W/O FULL	487
196-2270	AIR-BOSTROM TALLADEGA 915 (HIGH BACK)	51
197-1114	FIXED-MACK (MID-BACK) W/INTEGRAL STORAGE COMPARTMENT	161
179-0001	DRIVERS ONLY	0

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MACK TRUCKS, INC		PAGE 4
INVOICE NBR: 0631246		
SERIAL NBR: 038598	MODEL: GU813	DEALER: C675
OPTION	SPECIFICATIONS	LIST
CODE		PRICE
	CAB (S THRU Z)	
SBI-0003	SEAT BELT REMINDER IN INSTRUMENT, WITH AUDIO	68
	MAJOR COMPONENTS	
016-0000	Day Cab (No Sleeper)	0
	FRAME EQUIPMENT/FUEL TANKS	
467-0007	W/O XMBRS BEHIND REAR AXLE / BOGIE	0
379-0002	PLATE TYPE BRIGHT FINISH	508
279-4301	EXTENDED-SWEPT BACK-STEEL BRIGHT FINISH (INCL. PAINTED	1,221
852-0005	FILLER NECK SCREEN ON ALL FUEL TANK(S), W/O SUMP	139
288-A111	111 GAL ALUM, (420 LITERS) SLEEVED, D-SHAPE, 22IN (560MM)	1,033
223-0001	BRIGHT FINISH STEPS & BRIGHT FINISH STRAPS	371
	FRONT AXLE EQUIPMENT/TIRES	
240-1501	FXL20 20000 LB-MACK 9100KG	3,113
900-5415	425/65R22.5 L GOODYEAR G296 MSA	1,304
B44-0001	FURN PROT NYLON SPACER BETWEEN WHEEL/DRUM	30
531-3135	22.5X13.00 ALUM.DISC; 10HOLES HUB PILOT;11.25"BC;10HANDHOLE	649
244-1013	20,000 LB. HD TAPERLEAF 9,100 KG	65
241-1105	MERITOR "S" CAM 16.5"X6" Q PLUS BRAKES	257
245-2116	TAS66+RCH60 TRW POWER	1,199
	REAR AXLE EQUIP/TIRES/RATIO	
230-0001	URETHANE	272
717-0004	ABS 6SENSOR/6MODULATOR SYSTEM REAR WHEEL END SENSORS	866
B43-0001	FURN PROTECTIVE NYLON SPACER BETWEEN DISCS & WHL TO DRUM	57
901-5461	11R22.5 H GOODYEAR G751 MSA (AVAIL. 11/10/14)	5,272
268-1004	S440 44000LB-MACK 20000KG	0
186-1034	SS440 -MACK MULTILEAF	3,308
257-0419	4.19	0
346-3766	22.5 X 8.25 LVL ONE ALCOA ALU DISC UNIMNT 10 (10 HOLE HUB PI	STD
253-1104	MERITOR-CAM 16.5X7 Q PLUS	227
SL3-0002	75W-90 SYNTHETIC LUBRICANT	217
	FRAME/WHEELBASE/PLATFORM	
374-0062	62"	0
271-0208	208"	0
272-0205	205"	0
274-1029	STEEL - 300MM X 105MM X 11.1MM -- (11.81" X 4.13" X 0.437"	1,592

MACK TRUCKS, INC
INVOICE NBR: 0631246

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SERIAL NBR: 038598	MODEL: GU813	DEALER: C675
OPTION CODE	SPECIFICATIONS	LIST PRICE
AIR/BRAKE		
DVA-0005	AUTOMATIC DRAIN VALVE, HEATED, ON SUPPLY TANK, W/LANYARDS ON	141
301-0002	REAR SVC	93
ELECTRICAL		
B66-0002	DASH MTD. INDICATOR BODY/HOIST UP "BODYBUILDER LAMP"	140
317-0001	ECCO W/INTERMITTENT FEATURE (AMBIENT NOISE SENSITIVE 87-11	193
405-0002	BATTERY BOX COVER, POLISHED ALUMINUM	101
C0C-0001	RH/LH LED WORK LIGHT (STEPS& GROUND)ON BOTH SIDES TRUCK	222
318-0010	MECHANICAL SWITCH POSITIVE CONNECT TYPE- US10	190
848-0001	SHOCK PADS UNDER BATTERIES	7
M15-0000	CHASSIS & POWER HARNESS WITH STANDARD CASING	288-
483-2000	FURNISH LED MODULE	391
VEHICLE ELECTRONICS		
M39-0001	GRADES <3% DURING >98% OF DRIVING DIST. MAX GRADE 8%	0
M40-0001	AMB TEMP HOT, UP TO +40C, WARMER ALLOWED 25 H/YEAR	0
M7U-0000	DISABLE	0
M7X-0000	WITHOUT 1ST RATIO FOR REDUCED HIGH	0
M04-0060	60 MPH	0
A7Y-0000	WITHOUT LAST RATIO FOR FULL HIGH IDLE	0
C55-0001	ENABLE POWER DIVIDER LOCKOUT ROAD SPEED LIMIT	0
M19-0000	WITHOUT	0
PTO/SPECIALTY/ADDTNL EQUIP		
191-9007	PTO SWITCH & LIGHT W/WIRING & PIPING	307
PAINT/VINYL STRIPING		
2PB-HAX	1 TONE HOOD, 1 TONE DRIVER AREA, IF SLEEPER 1 TONE	0
950-3100	SALES CODE DESCRIPTION NOT ON FILE	0
967-0000	SALES CODE DESCRIPTION NOT ON FILE	0
969-0000	SALES CODE DESCRIPTION NOT ON FILE	0
924-0001	SOLID PAINT	0
953-0000	W/O OPTIONAL SPOKE WHEEL PAINT	0
952-0000	W/O OPTIONAL SPOKE WHEEL PAINT	0
951-2006	MACK BLACK 09000PP P3036 EFF. 6/21/96	0
909-0002	NO ADDITIONAL CHARGE (CHARTED)	0
996-0002	POLY BASE - POLY CLEAR	280
944-2007	MACK WHITE 08282PP P9188 PROD EFF 6/10/96	0
994-0009	WHITE	0
993-0010	BLACK	0
990-0001	CAB PAINT SINGLE TONE	0
922-0000	CHASSIS PAINT PROCESS, STANDARD COLOR (MACK BLACK) 6ABZ1X	0
938-0000	NOT PAINTED	0
985-0000	NO CUSTOM PAINT	0
986-0000	NO CUSTOM PAINT	0
MISCELLANEOUS		
022-0000	NO PILOT REQUESTED	0

Date Printed: 9/27/2016



TRUCK BODIES & EQUIPMENT INTERNATIONAL, Inc.
Ox Bodies | Crysteel | DuraClass | Rugby | J-Craft | Hardee

Quote Response Form

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03/06/2018 04:20 PM

Ox Bodies INC
719 Columbus Street East
PO Box 886
Fayette AL 35555
USA
800-844-2519

End User: Liberty Co
Customer: 33491
Thornton Davis
CAPITAL TRUCK, INC.
4740 BLOUNTSTOWN HIGHWAY
Tallahassee FL 32304
USA

Taken By: Kevin Griggs

Phone: (800) 332-2674
Fax: (850) 575-8659

Estimate	Terms	Quote Date	Expiration Date	Salesperson	Customer Currency
FA01004471	Net 30 Days	3/6/2018	4/5/2018	RAY VAN DYKE	USD
UM	Quantity	Item	Description	Unit Price	Extended Price
EA	1.00	2057739	MV85-1600-1720YD-74133-56/48/54STR-STD-T	13,074.87	13,074.87

Yardage 17/18

Body Style: MAVERICK
Body ID: 85
Body Length: 16'
Hoist Model: 74133
Frame Style: TUBE w/X-MEM 12 C/L
Front Style: STRAIGHT
Rear Style: STRAIGHT
Front Exhaust Notch: NO
Front Height: 56
Side Height Front: 48
Side Height Rear: 48
Rear Height: 54
Side Material: SHEET-10GA-A36
Front Material: SHEET-10GA-A36
Tailgate Material: SHEET-7GA-A36
Floor Material: SHEET-3/16-A36
Skirt Material: NA
Cabshield Style: STANDARD
Cabshield Projection: 36
Cabshield Width: 85
Tarp Style: Ox electric
Tailgate Type: STANDARD
Coal Chutes: 0
Tailgate Bracing Style: 1 HORIZONTAL
Horizontal Side Brace: YES
Side Top Rail Style: 4x4x.120 (Standard)
Lineposts: YES
Dump Apron: HEAVY DUTY
Dump Apron Size: 10
Side Light Cutouts: LOWER FRONT
Metro Light Quantity: 1
Dirt Shedding Angle: NO
Board Holder Height: 8
Ladders / Steps: Ladder from Automation Model (STD Ladder)
Paint: Stock Ox Black ****Painted boards
Truck: Mack
Truck: Installed
Side Boards: BOARD KIT WOOD 8" - UP TO 17' - NOT SLOPED SIDES
Hydraulic Tank: HYD TANK PYRAMID FLAT BOTTOM STD PHINST
Rear Hinge: ASSEMBLY HINGE REAR REM LARGE(STD) PHINS
Hoist - STD FRAMES W/ TUBING RUNNERS: 1701468 - 74133 HYVA
Cab Controls: Auto Trans: N/A
Cab Controls: Manual Trans: M-Drive
Pump - Auto Trans: NONE



