

Request for Board of Commissioners' Action

From: Johnny West, Fire Chief **Date:** May 3, 2019

Subject: Quotes for Fire Trucks **Item Number:** Work Session C

Chief

It was great to get to meet you and Timmy yesterday and to get to spend some time with you and to try to help you guys at Cook County get the apparatus that you need.

From our conversation yesterday here is a recap of the trucks that you are considering along with your offer and our response:

<https://www.firetruckmall.com/AvailableTruck/10115/1998-Ferrara-Freightliner-Pumper>

This truck is offered at \$69,000 including our "extras".

<https://www.firetruckmall.com/AvailableTruck/11093/1997-E-One-International-Pumper>

This truck is offered at \$69,000 including our "extras".

The total for these two trucks is \$138,000. I have approval to accept your offer of \$110,000 for these two trucks and still include on each truck:

- new annual pump service test
- repair of the items you identified on your inspection visit
- and a 6 month major component warranty

Additionally you guys thought this 2000 could be a beneficial purchase for your fire department as well:

<https://www.firetruckmall.com/AvailableTruck/11438/2000-E-One-International-Commercial-Pumper>

This truck is offered at \$99,000 including our "extras". So the total asking price for all 3 trucks is \$237,000. I have approval to offer all 3 trucks to Cook County for \$185,000 and still include on each truck:

- new annual pump service test
- repair of the items you identified on your inspection visit
- and an extended major component warranty on each truck of one year

I've attached two sales agreements for you that show the two separate offers.

I think that either of these offers represents a great value to your fire department. Please let me know if you have any questions about either of them.

And thank you to you and the County Board for the opportunity to try to help you with your fire truck search!

Jeremy

Jeremy McCoy
Apparatus Sales
Brindlee Mountain Fire Apparatus
15410 US Highway 231
Union Grove, AL 35175
256.776.7786 - Office



Contact Us

Office : 256.776.7786
Email : sales@firetruckmall.com
Website: www.firetruckmall.com

15410 US Highway 231,
Union Grove, AL 35175
Stock #: 10115
Price: Held on Deposit

1998 Ferrara Freightliner Pumper

- 1998 Ferrara Freightliner Pumper
- Cummins ISC 300 HP Diesel Engine
- Driver's Side Discharges: (2) 2 1/2"
- Officer's Side Suction: (1) 6"
- Crosslays/Speedlays: Crosslays: (2) 1 1/2"
- Mileage: 24,195
- Height: 9' 11"
- Wheelbase: 189"
- FL-80 Freightliner Chassis
- Waterous CS 1250 GPM Side-Mount 1-Stage Pump
- Driver's Side Suction: (1) 6", (1) 2 1/2"
-
- Honda em3500s 120/240v Generator
- Additional equipment not included with purchase.
- Width: 9' 1"
- Seating for 2; 0 SCBA seats
- 1000 Gallon Polypropylene Tank
- Officer's Side Discharge: (1) 2 1/2"
- Rear Discharges: (1) 2 1/2"
- Engine Hours: 1,541
- Length: 26' 4"
- GVRW: 35,000



Brindlee Mountain Fire Apparatus is one of the world's largest used fire truck sales and service companies. Based just outside of Huntsville, Alabama, the company has forty-five full-time personnel occupying over 12,000 square feet. Our mechanics, all of whom are EVT certified, perform pump tests, general repairs, preventative maintenance, and body, collision, and paint work on over 500 used fire trucks every year. Visit us online at www.firetruckmall.com



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15410 US Highway 231,
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Stock #: 11093
Price: Held on Deposit

1997 E-One International Pumper

- 1997 E-One International Pumper
- International DT530 300 HP Diesel Engine
- 1000 Gallon Polypropylene Tank
- Officer's Side Discharge: 1 - 2.5"
- Rear Discharges: 1 - 2.5"
- Engine Hours: 1,268
- Length: 28' 11"
- GVRW: 35,000
- 4900 International Chassis
- Allison MD3060 Automatic Transmission
- Driver's Side Discharges: 2 - 2.5"
- Officer's Side Suction: 1 - 6"
- Crosslays/Speedlays: Crosslays: 2 - 1.5"
- Mileage: 16,466
- Height: 9' 6"
- Wheelbase: 226"
- Seating for 5; 4 SCBA seats
- Hale QSG125 1250 GPM Top-Mount 1-Stage Pump
- Driver's Side Suction: 1 - 2.5", 1 - 6"
-
- Air Conditioning
- Additional equipment not included with purchase.
- Width: 9' 3"



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15410 US Highway 231,
Union Grove, AL 35175
Stock #: 11438
Price: Held on Deposit

2000 E-One International Commercial Pumper

- 2000 E-One International Commercial Pumper
- International DT530 300 HP Diesel Engine
- Hale QSG 1250 GPM Top-Mount 1-Stage Pump
- Driver's Side Suction: 1 - 2.5" , 1 - 6"
-
- Crosslays/Speedlays: 2 - 1.5"
- Ground Ladders: Ground Ladders
- Additional equipment not included with purchase.
- Width: 9' 1"
- 4900 International Chassis
- Allison MD3060 Automatic Transmission
- 1000 Gallon Polypropylene Tank
- Officer's Side Discharge: 1 - 2.5"
- Rear Discharges: 1 - 2.5"
- Air Conditioning
- Engine Hours: 1,474
- Length: 29' 8"
- GVRW: 35,000
- Seating for 5; 4 SCBA seats
- Engine Model B300
- Driver's Side Discharges: 2 - 2.5"
- Officer's Side Suction: 1 - 6"
- Booster Reel
- Pump Heat Pan
- Mileage: 21,576
- Height: 8' 2"
- Wheelbase: 240'



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BRINDLEE MOUNTAIN

F I R E A P P A R A T U S , L L C

15410 Highway 231
Union Grove, AL 35175
Phone: 866-285-9305
Fax: 256-498-0924
www.firetruckmall.com

Sales Agreement

Brindlee Mountain Fire Apparatus (Seller) hereby agrees to sell one 1998 Ferrara Freightliner Commercial Pumper (Apparatus #1) and one 1997 E-One International Commercial Pumper (Apparatus #2) and one 2000 E-One International Commercial Pumper (Apparatus #3) to Cook County, GA (Buyer) for the sum of \$185,000.00 (One Hundred Eighty Five Thousand Dollars and no cents).

VIN (Apparatus #1): 1FV6JLCB6XHA58235

VIN (Apparatus #2): 1HTSDADR1VH414444

VIN (Apparatus #3): 1HTSDADR1YH234790

Purchaser Info: Cook County, 1200 South Hutchinson Ave., Adel, GA 31620

Terms and Conditions of Sale:

Seller will repair/complete all items on Appendix A prior to pick up.

Each apparatus will have a one (1) year warranty beginning with date of pick up or delivery. Warranty will cover any single component repair due to catastrophic failure in which the cost exceeds \$3,000.00 (Three Thousand Dollars and no cents) unless repairs are due to operator error, equipment misuse, or substandard maintenance. Apparatus must be maintained to manufacturer's recommended standards or warranty is voided. Total warranty costs paid by Seller to Buyer in the one (1) year warranty period shall not exceed \$12,000.00 (Twelve Thousand dollars and no cents). Apparatus components are engine, transmission, pump, electrical system, axles, and body structure.

Buyer will make down payment of 10% of the sale price to Seller within 30 days after signing the sales agreement.

Buyer will make payment in full to Seller prior to pick up.

Seller will provide titles free of lien to Buyer following receipt of payment.

The agreement above is good for execution within 7 days of the date of the first signature below.

Jeremy McCoy
Brindlee Mountain Fire Apparatus

Authorized Representative
Cook County, GA

Date

Date



Appendix A for contract between Brindlee Mountain Fire Apparatus, LLC and Cook County, GA

Apparatus #1 - 1998 Ferrara Freightliner Commercial Pumper

- Apparatus will pass a new annual pump service test
- This missing discharge handle on the pump panel will be installed and the valve will work correctly
- The missing plug in the deck gun will be replaced
- The leak at the base of the deck gun will be repaired
- The scene lights will be in good working condition

Apparatus #2 - 1997 E-One International Commercial Pumper

- Apparatus will pass a new annual pump service test
- The brakes on the truck will be in good working condition

Apparatus #3 - 2000 E-One International Commercial Pumper

- Apparatus will pass a new annual pump service test

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VIN (Apparatus #1): 1FV6JLCB6XHA58235
VIN (Apparatus #2): 1HTSDADR1VH414444

Purchaser Info: Cook County, 1200 South Hutchinson Ave., Adel, GA 31620

Terms and Conditions of Sale:

Seller will repair/complete all items on Appendix A prior to pick up.

Each apparatus will have a six (6) month warranty beginning with date of pick up or delivery. Warranty will cover any single component repair due to catastrophic failure in which the cost exceeds \$3,000.00 (Three Thousand Dollars and no cents) unless repairs are due to operator error, equipment misuse, or substandard maintenance. Apparatus must be maintained to manufacturer's recommended standards or warranty is voided. Total warranty costs paid by Seller to Buyer in the six (6) month warranty period shall not exceed \$12,000.00 (Twelve Thousand dollars and no cents). Apparatus components are engine, transmission, pump, electrical system, axles, and body structure.

Buyer will make down payment of 10% of the sale price to Seller within 30 days after signing the sales agreement. Buyer will make payment in full to Seller prior to pick up. Seller will provide titles free of lien to Buyer following receipt of payment. The agreement above is good for execution within 7 days of the date of the first signature below.

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Authorized Representative
Cook County, GA

Date

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Appendix A for contract between Brindlee Mountain Fire Apparatus, LLC and Cook County, GA

Apparatus #1 - 1998 Ferrara Freightliner Commercial Pumper

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- The missing plug in the deck gun will be replaced
- The leak at the base of the deck gun will be repaired
- The scene lights will be in good working condition

Apparatus #2 - 1997 E-One International Commercial Pumper

- Apparatus will pass a new annual pump service test
- The brakes on the truck will be in good working condition