

Request for Board of Commissioners' Action

From: Johnny West, Fire Chief Date: August 15, 2019

Subject: Tango Tango Push To Talk Radio Item Number: Work Session Appt. B

We are currently on a VHF radio repeater. Like the sheriff's office, we have the same dead spot issues that they have been experiencing. Most of the Lenox area, parts of Chaserville, and the southeast corner of the county are the main areas that we do not have adequate radio service.

Since taking over the county fire department, we have repaired several radios and replaced some as well. We have roughly 10 radios that are going to need replaced in the very near future at a cost of \$750 (approx.) each that we have not budgeted for. The radios that we would be replacing them with has digital capabilities which helps us talk to surrounding counties that have upgraded their systems.

Over the past few months, we have been researching different options to using the radios. We have been using Tango Tango for the past couple of months with great results. Everyone on the Lenox department is on it, and several from each of the other departments so we could verify service throughout the county. During this trial period, we have moved the base station from Lenox, to my office, and currently it's at McGlaggan Communications. We could not get service with the base in Lenox. At its current location, and well as my office in the 911 center, we did not experience any problems with the system. This is a push to talk feature that we downloaded onto our cell phones and its at no extra cost from our phone carrier. This system does not interfere with the 911 system, as it works with the radio channel that we currently use.

We also looked at a couple of other systems, on was Who's responding. This system is an APP based program, very good, but we feel that it would interfere with the safety of our personnel and others driving due to someone looking at the APP instead of focusing on the road. We feel that people would be monitoring traffic on the app instead of focusing on safe driving practices and obeying the law.

Tango Tango is normally \$72 per person until you reach 50 people. Once you hit 50 people, the price drops to \$66 per person. There is also an annual fee of \$1,800. We currently have 56 on the county roster but will only put the minimum of 50 on the plan due to a few that don't really respond. As our department grows, we can add to the plan in increments of 5 whenever we need to, and the cost would be pro-rated for the current year.

The benefit to this system, is we would have adequate radio coverage throughout the county on our current system without the cost of replacing radios. Are not trying to get away from the radios but have an additional way to communicate in the remote areas of the county where there is no service available. The other benefit that we have found after talking with other agencies that use this system is that if someone drops their phone, they replace it and still have the service. If they drop and break a radio, we are hit with the cost of repairs or replacement. If it's on their phone, they are more apt to taking care of it

The current proposal for the Tango Tango service \$4,969. In addition to the push to talk feature, we will have several other critical features that will assist us with the fire department that are listed in the quote package attached.

Motion made by _____

Second made by _____

Any discussion: _____

Votes _____ yes _____ no

Motion carried/ failed

QUOTE

Quote Details

Create Date:	Aug 7, 2019	Prepared By:	Zach Tannett
Expire Date:	Aug 14, 2019	Phone:	256-665-7925

Account Information

Account Name:	Cook County EMA	Accounting Contact:	Johnny West
Contact Name	Johnny West	Billing Address	3295 County Farm Road Adel GA 31620
Phone:	229-230-1239	Email:	johnny.west@cookcountyga.us

What is included?

This service includes all Tango Tango features such as:

- Radio Integration
- Push to talk
- Administration portal
- Interoperability with other Tango Tango customers
- GPS tracking
- Emergency alerting
- Text/media messaging
- 24hr Audio Playback
- 24x7 Critical Incident Support

Additional users can be added at any time in blocks of 5 and will be billed at a prorated amount.

NEVER LEAVE YOUR TEAM.



Annual Pricing

Description	Quantity	Price per year	Discount
Radio Integration 1 year contract	1	\$1,800.00	17%
User Licenses 1 year contract	50	\$66.00	0%
			\$4,794.00
Activation & Setup - One-time Fee			
Basic Activation & Setup Billed with first invoice	1	\$250.00	30%
			\$175.00
First Year Total			\$4,969.00

USAGE RIGHTS

Customer is licensed to use Tango Tango for the Subscription Term with the number of users as defined above. Users can be added at any time for additional user cost.

SUBSCRIPTION TERM

Start Date: 8/1/2019 End Date: 7/31/2020

*Customer's billing will commence as of the date of signature.

*Billing cycle, for purposes of prorating and payment deadline determination for additional users added during contract period, is monthly.

NEVER LEAVE YOUR TEAM.



TERMS OF USE

Tango Tango End User License Agreement

PAYMENT TERMS

**Payment
Frequency**

Annually

Payment Terms Payment Due Upon Receipt of Invoice

CUSTOMER

Signature

Date

Name

Title