



Samsara Networks Inc
 444 De Haro St Suite 101
 San Francisco, CA 94107
 www.samsara.com

QUOTE #Q-51262

Issued 11-03-2020

Expires 09-24-2020

Prepared For:
 Cook County, Georgia
 1109 N PARRISH AVE
 ADEL, Georgia
 31620

Prepared By:
 Luke Keller
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Quote Summary

Subtotal

Hardware and Accessories

\$0.00

Licenses

License Term – 36
 Months

Shipping and Handling Pending

Upfront Hardware Sales Tax Pending

Annual License Sales Tax Pending

First Year Payment \$17,520.00

Payments Beginning Year Two \$17,520.00

If shipping is "Pending" - Amount is pending due to size of order; Shipping and Handling subject to change.
 If Sales tax is "Pending" – Final amount will be provided prior to payment
 *3% fee charged on non-ACH charges (Canada Exempt)
 *Sales tax subject to change



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SHIP TO

Hardware and Accessories	Quantity	Net Unit Price	Total Price
Forward-facing dash-camera, series 3. HW-CM31	20	\$0.00	\$0.00
VG34 OBDII J1962 L-mount cable CBL-VG-BOBDII-Y1	20	\$0.00	\$0.00
Forward-facing dash-camera, series 3. HW-CM31	10	\$0.00	\$0.00
VG34 OBDII J1962 L-mount cable CBL-VG-BOBDII-Y1	10	\$0.00	\$0.00
		Hardware Due	\$0.00

Licenses	Quantity	Annual Unit Price	Total Annual Price
License for Forward-Facing Dash Camera LIC-CM1-ENT	20	\$400.00	\$8,000.00
License for Forward-Facing Dash Camera LIC-CM1-ENT	10	\$400.00	\$4,000.00
		Annual License Due	\$12,000.00

Bundles	Quantity	Annual Unit Price	Total Annual Price
License for Vehicle Gateways - Public Sector Only, No WiFi, No ELD LIC-VG-PS	20	\$276.00	\$5,520.00
		Annual License Due	\$5,520.00



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Thank you for considering Samsara for your fleet.

Samsara provides real-time visibility, business-relevant tools, and powerful analytics that enable customers to increase the productivity of their fleets and reduce operating costs. A solution for your fleet is proposed below.

What is included?

Samsara's fleet tracking solution includes hardware accessories and a per-gateway license. Gateway licenses provide all ongoing elements of the service, including:

- Real-time location and vehicle telematics
- Dashboard access with unlimited administrator accounts
- Driver App for iOS and Android devices with unlimited driver accounts
- Over-the-air software feature upgrades
- API access as it relates to features for integration with 3rd party systems
- Maintenance and phone support

Samsara does not include hidden costs in its licenses. If you want access to Samsara's full set of fleet features--including but not limited to WiFi hotspot and ELD capabilities--you will need to upgrade your license. Samsara reserves the right to audit usage of features unrelated to the solution as well as remove them from the Samsara Dashboard.



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Payment Terms

This order form includes a one-time fee of hardware cost to be paid upfront and a Service License cost to be paid annually. The annual fees are payable by recurring wire transfer. All transfers are subject to a 3% processing fee unless the wire transfer is initiated by Samsara via ACH, in which case the 3% processing fee will be waived. Late payments are subject to a 1.5% per month late fee. If license payments are delinquent by 60 days, Samsara may suspend the Service until late payments are remitted.

License Term

The license term begins on the day your Samsara hardware ships. If you wish to continue using the service when your license term ends, you may renew your license. Samsara hardware requires a valid license to function.

Support and Warranty

Samsara stands behind its Products. The following Hardware come with a five (5) year warranty: VG-series gateways, GW22 gateways, IG-series gateways, CM-series cameras, and HM-series monitors. All other Hardware products come with a one-year warranty, unless otherwise specified on the relevant Samsara data sheet. During the warranty period, Hardware exhibiting material defects will be replaced. Additional support information can be found at www.samsara.com/support.

Terms

Your use and access of the Hardware, Products, Services specified herein are governed by Samsara's terms of service found at <https://www.samsara.com/terms-of-service>. You agree to be bound by those terms of service unless otherwise agreed to herein or in another agreement. Any terms used but not defined herein, shall have the meanings defined Samsara's terms of service or as otherwise agreed in another agreement.

The continuation of this Agreement on an annual basis after the Effective Date is contingent upon the appropriation of sufficient funds. If sufficient funds fail to be appropriated to provide for the continuation of the Agreement, the Agreement shall terminate on the date of the beginning of the subsequent fiscal year for which funds have not been appropriated. Samsara shall be entitled to payment for deliverables in progress; liabilities, fees, or costs caused by such termination including for obligations that extend beyond the date of termination; and reasonable Agreement close-out costs.



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Notification of Confidentiality

You agree that the pricing and payment terms specified in this Order Form shall (i) be held in strict confidence; (ii) not be disclosed to any Samsara competitor or other entity, except as approved in writing by the Samsara; and (iii) not be used except to evaluate the suitability of the Samsara Products for your business. You will immediately notify Samsara in the event of any unauthorized use or disclosure under these terms. Violation of these obligations will cause irreparable harm to Samsara for which Samsara may obtain compensatory and timely injunctive relief from a court, as well as any other remedies that may be available, including recovery of all reasonable attorney's fees and costs incurred in seeking such remedies. Your obligations specified herein shall last until the pricing and payment terms herein are, through no fault or action by you, public. This Order Form is a legally binding agreement between Customer and Samsara Networks Inc. ("Samsara"). IN WITNESS WHEREOF, Customer has caused this Order Form to be executed by its duly authorized representative.

Please confirm acceptance of this Order Form by signing below:

Signature

Print Name:

Date:
